

Economic Research

Banking credit kept growing at healthy rates in May

- Today, Banxico published its banking credit report for May 2023
- Banking credit grew 5.1% y/y in real terms, moderating for a second month in a row. However, we believe it remains rather positive
- Inside, growth was focused on consumer loans (11.4%), positive for fourteen straight months. Mortgages also improved (5.1%), while corporate loans moderated again, standing at 1.6%
- Non-performing loans (NPLs) inched higher to 2.4%. Indices for consumption (3.0%) and corporates (2.2%) increased by 10bps, with mortgages unchanged at 2.5%
- We maintain a positive view on credit despite the pace moderating further. We believe growth will be justified by lower inflationary pressures, albeit still under some pressure from high rates

Credit growth continued in May, albeit at a slower pace. Banking credit to the non-financial private sector increased 5.1% y/y in real terms (see Chart 1), slightly below our 5.4% estimate. This is the second month that credit moderates its pace of expansion. However, if we consider that it accumulates fourteen months with positive rates, the result remains quite positive. In our view, some factors behind this result were: (1) An additional moderation in inflationary pressures; (2) some resilience in employment —which allows a higher proportion of households to access the banking system; and (3) persistent appetite from households to maintain spending levels. However, we acknowledge some headwinds, especially for corporate loans. Fears of a US slowdown and a possible global recession are still present, which along high interest rates, may be encouraging industry to postpone new loan applications.

Consumer credit maintained a brisk pace at 11.4% y/y (previous: 11.2%). Inside, three out of five categories showed higher expansion rates, as seen in Chart 2. Increases in 'others' (at 14.6% from 8.6%) and durable goods (at 9.1% from 7.8%) stood out. However, credit cards decelerated at the margin to 14.7% (previous: 15.6%). Mortgages were also higher at 5.1% (previous: 4.8%). Inside, the residential component rose 5.5% (previous: 5.3%), while low-income housing remained in negative territory at -3.1% (previous: -5.8%). Corporate loans moderated to 1.6% (previous: 2.7%). Inside, 7 of the 13 categories showed lower growth (Table 1), highlighting mass media (at -30.7% from -23.7%) and 'other services' (at 16.9% from 2.1%). On the contrary, a higher pace of expansion was seen in mining (at 1.5% from -7.3%) and transportation (at 9.8% from 5.0%).

Non-performing loans higher at the margin. These now represent 2.4% of the total portfolio (previous: 2.3%). Inside (<u>Chart 3</u>), two of the three categories deteriorated slightly, with the other more stable. Specifically, both corporate and consumer picked up by 10bps, at 2.2% and 3.0%, respectively. On the other hand, mortgages were unchanged at 2.5%. Thus, our reading is that credit expansion is being conducted in a responsible way, reflecting good lending practices and actions from related regulatory bodies.

June 30, 2023

www.banorte.com/analisiseconomico @analisis fundam

Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Winners of the 2023 award for best Mexico economic forecasters, granted by *Focus Economics*



Document for distribution among the

general public



Credit will likely keep growing in coming months. Although the trend of growth has moderated, there are still some bright spots. As such, we believe that there is still room for loans to expand. This is based on several factors, among them: (1) Strong consumption dynamics; (2) an additional moderation of inflationary pressures –having also a positive arithmetic effect on figures—; (3) an acceleration in nominal wages; and (4) Higher FDI that could permeate to SMEs in the medium-term.

In detail, consumer loans will continue as the main driver, with households using credit to leverage their current spending. On the other hand, credit to SMEs could be better in the medium-term due to investments from big companies—on the back of nearshoring—, in turn boosting domestic demand. However, we identify more risks here from the current environment of high interest rates. Finally, we see greater mortgage financing options from both the government and private banks, a direct result from high competition in this sector.



Banking credit % y/y in real terms

	May-23	Apr-23	Mar-22	Jan-May '23	Jan-May '22
Private banking credit	5.1	5.5	5.6	5.2	2.2
Consumer	11.4	11.2	10.3	9.6	4.5
Credit cards	14.7	15.6	14.6	14.0	4.9
Payroll	10.8	10.6	10.1	9.2	5.1
Personal	6.4	6.7	6.5	5.9	4.7
Durable goods	9.1	7.8	6.5	4.8	-0.6
Auto loans	9.6	7.8	6.1	4.1	-5.0
Other durable goods	6.8	7.8	8.1	8.5	28.9
Others	14.6	8.6	4.7	8.5	19.4
Mortgage	5.1	4.8	4.5	3.9	3.5
Low-income housing	-3.1	-5.8	-4.2	-7.9	-12.6
Medium and residential	5.5	5.3	4.9	4.4	4.4
Firms	1.6	2.7	3.3	3.3	1.1
Primary activities	-3.2	-0.6	-0.7	1.5	5.9
Mining	1.5	-7.3	-6.6	-6.2	-17.6
Construction	161.8	164.7	163.2	165.1	-27.3
Utilities	-3.0	-3.1	-1.8	0.6	-2.3
Manufacturing industry	-3.1	-0.5	3.8	3.2	4.5
Commerce	3.8	3.0	4.2	3.3	0.0
Transportation and storage	9.8	5.0	4.8	-0.9	-1.9
Mass media services	-30.7	-23.7	-29.2	-7.2	16.1
Real estate services	10.9	11.6	12.8	5.6	-4.4
Professional services	7.5	6.3	9.1	12.4	2.3
Lodging services	0.2	1.4	-0.2	0.0	-3.6
Other services	16.9	21.0	14.3	10.9	6.0
Not sectorized	7.0	6.0	5.8	4.0	2.1
Non-banking financial intermediaries	34.3	32.6	34.3	28.9	-7.3

Source: Banxico

Chart 1: Banking credit % y/y in real terms

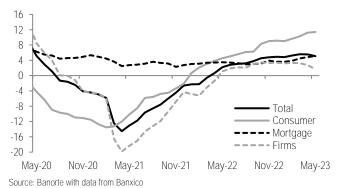


Chart 3: Non-performing loans

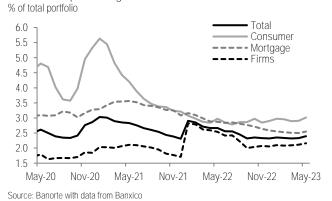


Chart 2: Consumer credit % y/y in real terms

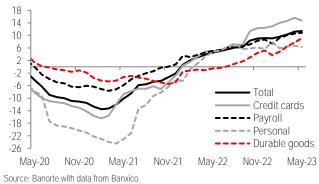
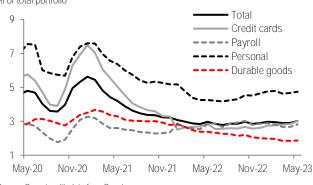


Chart 4: Non-performing loans: Consumer credit

% of total portfolio



Source: Banorte with data from Banxico



Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Paola Soto Leal, Daniel Sebastián Sosa Aguilar and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

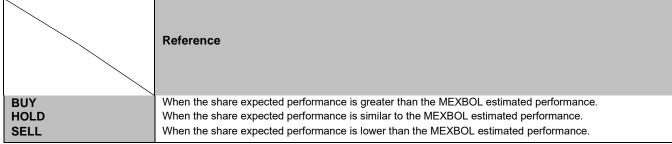
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
ourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research	Executive Director of Economic Research and Financial	long ald such many life party and	(EE) 1100 4047
luan Carlos Alderete Macal, CFA	Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
Yazmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Cintia Gisela Nava Roa	Senior Economist, Mexico	cintia.nava.roa@banorte.com	(55) 1103 - 4000
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy	Director of Market Strategy	manaci, meneze banore.com	(33) 3200 1071
Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
saías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy			(55) 4 (55)
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Carlos Hernández García	Senior Strategist, Equity	carlos.hernandez.garcia@banorte.com	(55) 1670 - 2250
/íctor Hugo Cortes Castro luan Carlos Mercado Garduño	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Paola Soto Leal	Strategist, Equity Strategist, Equity	juan.mercado.garduno@banorte.com paola.soto.leal@banorte.com	(55) 1103 - 4000 x 174 (55) 1103 - 4000 x 174
	Strategist, Equity	paola.30to.leare barrotte.com	(33) 1103 - 4000 X 174
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
José Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
Miguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
losé De Jesús Ramírez Martínez	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar	Senior Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Andrea Muñoz Sánchez	Analyst, Quantitative Analysis	andrea.munoz.sanchez@banorte.com	(55) 1103 - 4000
Wholesale Banking Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
orge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
uis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
uis fieli ii i shehaan	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
		osvaldo.brondo@banorte.com	(55) 5004 - 1423
izza Velarde Torres	Head of Specialized Banking Services	osvaldo.bi oi ido@barioi te.com	(33) 3001 1123
izza Velarde Torres Osvaldo Brondo Menchaca	Head of Specialized Banking Services Head of Transactional Banking		
.izza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
Lizza Velarde Torres Dsvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez			